

JAYAWANT INSTITUTE OF MANAGEMENT STUDIES



(Approved by A.I.C.T.E, New Delhi, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule University of Pune)

S. No. 82/2, Pune-Mumbai By Pass Highway, Tathawade, Pune 411 033.

Prof. Dr. T. J. Sawant B.E., (Elec) PGDM,Ph.D Founder - Secretery Ph .: 8237076937/38, 020-22932677 Tele-fax : 020-22933424

www.jspmjims.edu.in Email: director_jims@jspm.edu.in

Dr. Priyanka A. Singh B. Sc. (Hons), MBA, Ph. D. Director

3.2.2 Number of workshops/seminars conducted on Intellectual Property Rights (IPR) and Industry-Academia Innovative practices during the last five years.

Year	2017-18	2016-17	2015-16	2014-15	2013-14
No. of IPR Sessions taken	2	0	0	0	0
No. of Industry- Academia	7	1	6	2	2
Activities					

List of Workshop/Seminar conducted on Intellectual Property Rights (IPR)

Year	Name of the workshop/ seminar on Intellectual Property Rights (IPR)	Date From	Date To
2017-2018	Intellectual Property Rights Procedures and	16/11/2017	16/11/2017
2017-2018	Policies Awareness Program on Intellectual Property	15/11/2017	15/11/2017
2017-2018	Rights		

List of Workshop/Seminar conducted on Industry-Academia Innovative practices

List of Workshop and			
Voor	III dillio o'	Date From	Date To
Year	Property Rights (IPR)		
	Four Days Training on Mobile Application Development for faculty by Vritti Solution Pvt.	29/05/2018	01/06/2018
2017-2018	Development for radiaty of		
	Ltd. at Vritti Solution Pvt. Ltd.		
	Innovative Programming Techniques using C-	31/03/2018	31/03/2018
2017-2018	Language and Data Structure in association with	32,00	
	OuickHeal Technologies		-
	Day Workshop on "Latest Tools and	23/03/2018	23/03/2018
2017-2018	Technologies in Cyber Security and Information	25/02/2011	



Dr. Privenka Singh
DIRECTUR

JSPM's Jaywant Institute of Management Studies
S. No. 82/2, Pune-Mumbai Bypass Highway
Tathawade, Pune - 411 033.

	Management" in Association with CSI		
017-2018	Two Days State level Seminar on "Opportunities and Challenges for Entrepreneurship in Present Economic Scenario of India" in Association with Dell-EMC	06/02/2018	07/02/2018
017-2018	One Day Workshop on "Communication Enhancement and Emotional Intelligence" in association with Manuscript Communications	15/01/2018	15/01/2018
2017-2018	One Day Workshop on "Soft Skills and Interview Techniques" in association with Ask Corporates	11/01/2018	11/01/2018
017-2018	One Day Workshop on "Digital Marketing and Media Essentials" in association with HR Remedies	28/07/2017	28/07/2017
016-2017	Three Days Workshop on "Website Development using Latest Tools and Technologies" in Association with Elite Softwares Pvt. Ltd.	12/01/2017	14/01/2017
2015-2016	One Day Workshop on "Innovations in HR Payroll System - A Case Study of Mahindra and Mahindra" In Association With Mahindra CIE Ltd, Chakan	31/08/2015	31/08/2015
2015-2016	One Day Workshop on "Insight into Sales Presentation - Prerequisites of Sales Call" in Association Elite Softwares Pvt. Ltd.	14/08/2015	14/08/2015
2015-2016	One Day Workshop on "A Study on MIS Operations and Strategies using IT Infrastructure" in Association with Motilal Oswal Securities Ltd.	19/10/2015	19/10/2015
2015-2016	One Day Workshop on "Stress Management Practices" in Collaboration with Hazel Outlook Pvt. ltd.	15/09/2015	15/09/2015
2015-2016	One Day Workshop on Stock Market and Technical Analysis in Association with Motilal Oswal Securities Ltd.	13/09/2015	13/09/2015
2015-2016	One Day Workshop on "Developing Marketing Strategies for Planning and Growth" in Association with Accordink Solutions Pvt. Ltd.	07/09/2015	07/09/2015
2014-2015	Two Days Workshop on Spring and Hibernate in Association with Intellect Design Arena Pune	23/01/2015	24/01/2015
2014-2015	Seminar on Emerging Technologies (Testing, Hadoop, Cloud Computing and Hibernate)	27/09/2014	27/09/2014
2013-2014	State Level Seminar on Leveraging IT with Global Business Management	29/08/2013	30/08/2013
2013-2014	One Day Workshop on "Emerging trends in	17/08/2013	17/08/2013



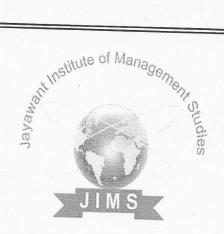
Dr. Priya Singh
DIRECTOR
JSPM's Jaywant Institute of Man-gement Studies
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-	Information Technology Sector" in Collaboration
	with Elite Softwares



Dr. Privata Singh

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Jayawant Institute of Management Studies Tathawade, Pune-33

Report

Of

"Four Days Training on Mobile Application Development for Faculties"

By Vritti Solutions Pvt. Ltd.

At

Vritti Solutions Pvt. Ltd., Kothrud, Pune

Held on

Date: 29-May-2018 to 01-June-2018

Submitted by

Prof. Kamlesh Meshram

Advisors: Dr. Priyanka Singh

Event Coordinator: 1. Prof. Kamlesh Meshram

2. Prof. Deepak Pandita

Venue:

Vritti Solution Pvt. Ltd.

Karve Rd, Mayur Colony,

Kothrud, Pune, Maharashtra 411038

Audience: Two Faculty members from MCA Department

1. Prof. Kamlesh A. Meshram

2. Prof. Deepak Pandita

Expert: Mr. Nilesh Pachpute, Senior Android Developer, Vritti Solution Pvt. Ltd.

Objective: To get the knowledge of Mobile Application Development using android technology.

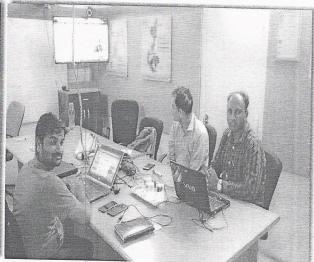
Outcome: Faculty members will able to develop their own mobile apps and publish them at Google Play Store

Summary Report of Training Program:

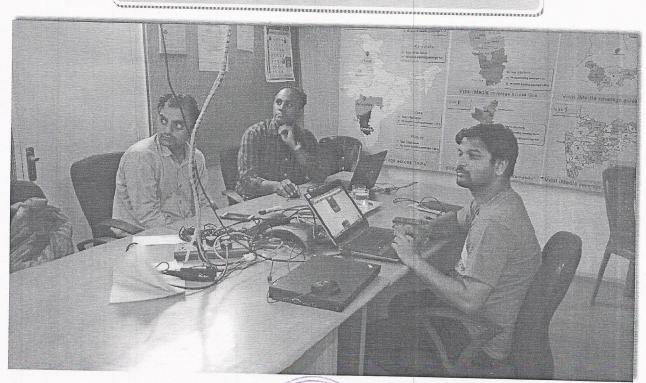
- JSPM's Jayawant Institute of Management Studies and Vritti Solutions Pvt. Ltd. had
 jointly organized 4 days Training Program on "Mobile Application Development
 using Android at Vritti Solution Pvt. Ltd., Karve Rd, Mayur Colony, Kothrud, Pune,
 Maharashtra 411038 during 29th May 2018 to 1st June 2018.
- Founder and CEO of the Vritti Solution Pvt. Ltd., Mr. Veerendra Jamdade and Enterprise Sales Manager, Mr. Swami Panjala was present on the day of inauguration at the company premises.
- Experts/Experienced trainer of Vritti Solution Pvt. Ltd. for this workshop were conducted by Mr. Nilesh Pachpute, at the company Premises.
- Participants of this Training Program were Faculties of JSPM's Jayawant Institute of Management Studies.
- Studies. There were 2 faculty members attended this training program and both faculty members were awarded by the Vritti Solution Pvt. Ltd. with completion certificate.
- Entire Training was efficiently carried out by Mr. Nilesh Pachpute (Sr. Android Developer, Vritti Solution Pvt. Ltd.)

Some Glimpse of the Training Program:





Mr. Nilesh Satpute Conducting Training Program



Prof. Kamlesh A. Meshram

Prof. Deepak Pandita

Event Coordinator

stitute of

Dr. Priyanka Singh Director



CERTIFICATE

TO WHOM SO EVER IT MAY CONCERN

We Vritti Solutions Ltd certify that KAMLESH A. MESHRAM working as Asst. Prof. at Jayawant Institute of Management Studies, Tathawade, Pune has undergone four days workshop on Android Application Development from 29th May 2018 to 01st June 2018 at our organization under the Faculty Development Programme (FDP) during the training under the supervision of Mr. Nilesh During his tenure with us we found him sincere and hardworking. We wish him a great success in the future

For Vritti Solutions Ltd

Authorized Signatory





Solution



ISO 9001: 2015 Company

CERTIFICATE

TO WHOM SO EVER IT MAY CONCERN

I hereby certify that Deepak Pandita working as Asst. Prof. at Jayawant Institute of Management Studies, Tathawade, Pune has undergone four days workshop on Android Application Development from 29th May 2018 to 01st June 2018 at our organization under the Faculty Development Programme (FDP) during the training under the supervision of Mr. Nilesh During his tenure with us we found him sincere and hardworking. We wish him a great success in the future.

For Vritti Solutions Ltd

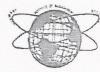
Authorized Signatory

Ltg.





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Prof. Dr. T. J. Sawant B.E., (Elec) PGDM,Ph.D Founder - Secretery

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Dr. Priyanka A. Singh B. Sc. (Hons), MBA, Ph. D. Director

Ref: - JSPN/JIMS/MBA/MCA/403

Date: 01/06/2018

To,

Respected Sir/Madam,

On behalf of JSPM's Jayawant Institute of Management Studies, I wish to place on record our sincere gratitude for sparing your valuable time & guiding our faculties under the Faculty Development Programme for four days.

The program which was conducted at your company premises on 29th May To 01st June 2018 was hugely appreciated by our faculties and the feedback from them suggests that the contents of the program were immensely useful for them.

Director

Tathawade

Received.





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Prof. Dr. T. J. Sawant B.E., (Elec) PGDM,Ph.D Founder - Secretery

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Dr. Priyanka A. Singh B. Sc. (Hons), MBA, Ph. D.

www.jspmjims.edu.in Email: jims@jspm.edu.in

Director

Ref: - JSPM/JIMS/MBA/MCA/404

Date: 01/06/2018

To.

Mr. Veerendra Jamdade CEO, VEITHI Solutions Pune.

Respected Sir/Madam,

On behalf of JSPM's Jayawant Institute of Management Studies, I wish to place on record our sincere gratitude for sparing your valuable time & guiding our faculties under the Faculty Development Programme for four days.

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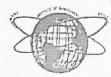


Prof. Dr. T. J. Sawant

B.E., (Elec) PGDM, Ph.D

Founder - Secretery

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Dr. Priyanka A. Singh B. Sc. (Hons), MBA, Ph. D. Director

Ref: - ISPM/JINS/MOA/MOA/HOS

Date: 01/06/2018

To,

Mr. Swami Panjala Enterprise Sales Manager Vritti Solulions, Pune

Respected Sir/Madam,

On behalf of JSPM's Jayawant Institute of Management Studies, I wish to place on record our sincere gratitude for sparing your valuable time & guiding our faculties under the Faculty Development Programme for four days.

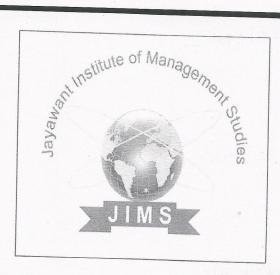
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Dr. Priyanka Singh

Tathawade Pune - 33.

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JSPM's Jayawant Institute of Management Studies Tathawade, Pune-33

A Report On

Event: "Innovative Programming Techniques Using C - Language and Data Structure

In association with QuickHeal Technologies"

Held on Date: 31-March-2018



Submitted by

Prof. Kamlesh Meshram

Advisors: Dr. Priyanka Singh

Event Coordinator: Prof. Kamlesh Meshram (MCA)

Venue: JIMS 'E' Building, Calss Room

Audience: MCA Students

Guest Speaker: Mr. Krishna Sawe, Software Programmer, Quick Heal.

Objective: To get the knowledge of fundamentals of C Language and Data Structure.

Outcome: Understand the importance of C in machine learning and its memory allocation part.

Summary Report:

• To establish Industry Institute Interaction and motivate students in a machine learning technologies, the Jayawant Institute of Management Studies, Pune have organized a One day Workshop on Innovative Programming Techniques Using C and Data Structure.

• The Workshop had started with felicitation of the speaker Mr. Krishna Sawe, Software Programmer, Quick Heal by Prof. Dipak Pandita.

 Workshop had covered some fundamental key sections of C and DS like Pointers, Arrays, Linked List, and Memory allocation in OS.

Pune - 33

To attend the same Workshop total 23 students from MCA I and IInd year were participated.

Schedule of the Event:

Date: Saturday 31-Mar-2018

Time: 10:30 am To 10:40 am - Introduction and felicitation of the guest

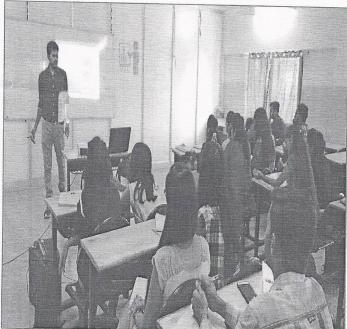
10:40 am to 12:25 pm - Session on fundamentals of C

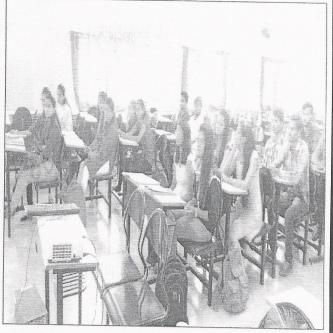
12:30 pm to 01:00 pm - Lunch Break

01:05~pm to 4:30~pm – Innovative Techniques Using C and DS

Workshop Photographs





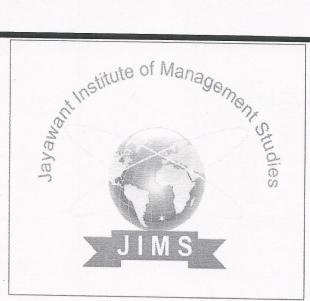


Prof. Kamlesh Meshram Event Coordinator



Dr. Priyanka Singh Director





JSPM's Jayawant Institute of Management Studies Tathawade, Pune-33

A Report On

Event: "One Day Workshop on Latest Tools and Technologies in Cyber Security and Information Management" In Association with CSI"

Held on Date: 23-March-2018

Submitted by

Prof. Kamlesh Meshram



Advisors: Dr. Priyanka Singh

Event Coordinator: Prof. Kamlesh Meshram (MCA)

Venue: JIMS 'E' Building, Calss Room Audience: MBA and MCA Students

Guest Speaker: Dr. Devershi Pallavi Bhatt, Associate Professor, Manipal University, Jaipur.

Objective: To get the knowledge of what is cyber security and information means. And also create

awareness on how to protect data in cyber world.

Outcome: Understand cyber security threats and its prevention technologies.

Summary Report:

We the JSPM's Jayawant Institute of Management Studies, Pune have organized a One hour session on Cyber Security and Information. The safety of our information is currently at the forefront of everyone's minds. As all of our data is now in cyberspace, organizations must make Cyber Security their number one priority. The market for cyber crime is constantly growing therefore the number and sophistication of threats are also increasing. In order to keep up, this kind of session have help the student community and also explore emerging cyber threats and what you can do to manage your risk and construct smarter physical and cyber infrastructure to detect, prevent and protect.

To attend the same session total 43 students from MBA and MCA Ist year were present.

Schedule of the Event:

Date: Friday 23-Mar-2018

Time: 11:30 am To 11:35 am – Introduction and felicitation of the guest

11:35 am to 12:25 pm - Session on Cyber Security and Information

12:30 pm to 01:10 pm - Lunch Break

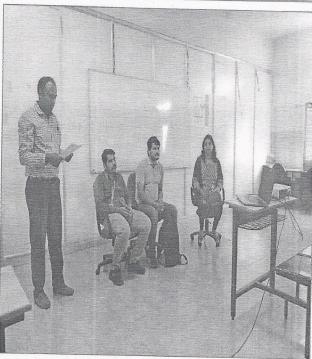
01:10 pm to 4:30 pm - Session on Latest Tools and Technologies of Cyber Security

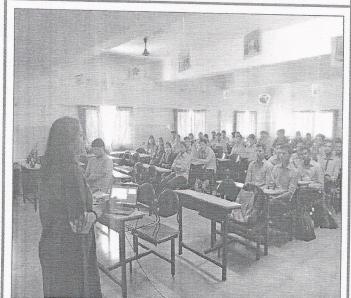
4:30 pm to 4:40 pm - Vote of Thanks

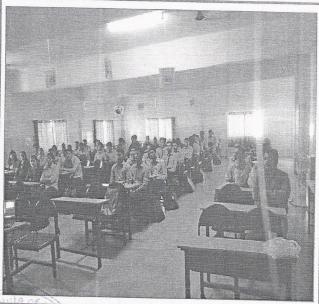


Photos of Workshop









Prof. Kamlesh Meshram Event Coordinator Tathawade Pune - 33.

Dr. Priyanka Singh Director



A

Report

On

Two Days State Level Seminar

"Opportunities and Challenges for Entrepreneurship in Present Economic Scenario of India"

Held on

6th & 7th February 2018

At

JSPM'S



Jayawant Institute of Management Studies,

Tathawade, Pune-33

In association with

Savitribai Phule Pune University

(Under Quality Improvement Program

OUR INSPIRATIONS

Chief Patron

Hon'ble Dr. T. J. Sawant

Founder Secretary, JSPM

Patron

Dr. P.P. Vitkar

Campus Director

Dr. R.S. Joshi

Director JSPM

Advisory Board

Dr. Prafulla Pawar

Dean & HOD, PUMBA

Dr. M. M. Puri

Prof. S.L. Bhilare

Mr. Giriraj Sawant

Dr. Ajay Kumar

Dr. B. V. Sangvikar

Professor. PUMBA

Prof. M. D. Takale

Mr. Ravi Sawant

Dr. R. K. Jain

Dr. Binod Kumar

<u>Organizing Committee</u>

Dr. Priyanka Singh Convener & Director JIMS

Dr. Bipin Bankar Co-Convener & HOD MBA

Prof. Shweta Padale Co-Convener & HOD McA

.

Prof. Harini Rajan

Coordinators

Prof. Leena Deshmukh

Co-coordinators

Dr. Patil Rasika P.

Prof. Wakhare Gorakh L.

Dr. Ambekar Sachin

Prof. Javkhedkar Mangesh

Prof. Palav Manesh R.

Prof. Pore Deepakkumar

Prof. Khandekar Sarika

Prof. Aakash Sane

Prof. Nilofar Sayyad

Prof. Dandele Sanjay T.

Prof. Meshram Kamlesh A.

Prof. Katkar Aditya H.

Prof. Pawar Kumar B.

Prof. Patil Swati G.

Prof. Patil Sarika R.

Prof. More Prashant

Prof. Deepak Pandita

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Tathawade, Pune-33

About State level Seminar

JSPM's Jayawant Institute of Management Studies (JIMS) Tathawade in association with Savitribai Phule Pune University (Under Quality Improvement Program) organizes a state level seminar on "Opportunities and Challenges for Entrepreneurship in Present Economic scenario of India."

This Seminar highlights further Research and practice on opportunities and key challenges faced by entrepreneurs and enterprises in the present economic condition prevailing in India. This seminar will bring together Entrepreneurs, Researchers, Students and veterans to interact, present and draw attention towards the gaps and promoting the best practices to overcome the business problem exist in the changing economic scenario in India.

Objectives of Seminar

- To give insights about the opportunities and challenges of entrepreneurship
- To instill the spirit of Entrepreneurship amongst the participants

Participation details

	Number of Participants
Number of Participants	59
Number of Papers submitted	71

Call for Papers:

We invited Academicians, Research Scholars, Students, Practitioners to submit and present their Ideas, research, case studies in form of papers pertaining to the seminar themes and sub themes:

Seminar Theme:

Opportunities and Challenges for Entrepreneurship in Present Economic scenario of India

Sub theme:

- Economic Development and Entrepreneurship
- Entrepreneurial opportunities through Digital India
- Entrepreneurial opportunities through Make in India
- New Entrepreneurial initiatives by Government of India and State Government like startup India/ stand up India
- Economic empowerment through skill development & entrepreneurship
- Economic empowerment of Women through skill development & entrepreneurship
- Role of entrepreneurship in success of India's economy
- Issues and challenges faced by budding entrepreneurs in present it era of india
- Impact of political structure in entrepreneurship in India
- Opportunities and Challenges for agriculture Entrepreneur's in India
- Opportunities and Challenges for IT Entrepreneurship in India
- Opportunities and Challenges for small scale Entrepreneur in India
- Leveraging Technologies to promote Entrepreneurship
- Economic challenges faced by first generation entrepreneurs
- Challenges for Running family business in present economic scenario of India
- GST: Opportunity, Challenge for Entrepreneur's
- Government and Entrepreneurship: Support, partnership and regulations
- Learning from business failures
- Key success of Rural entrepreneurship

The above subthemes are illustrative and the authors are encouraged to contribute any other ideas, papers etc in any related topic to the seminar theme.

Important Dates:

Event	Dates
State Level Seminar	6 th & 7 th January 2018
Last Date of Submission of full Papers	27 th January 2018
Communication of Acceptance	31 st January 2018
Last date for Registration and payment	2 nd February 2018



Paper Submission Guidelines:

Research papers submitted for presentation must be original, previously unpublished, and not under consideration for publication elsewhere.

All submission should be made only in word document with numbered pages.

An abstract up to 150 to 300 words should be included as a part of paper along with 3 to 5 keywords.

The first page will be the title page and should contain the title, author's details: Name, Name of the organization/affiliation, contact details.

Text should be in Times New Roman 12 point with 1.5 spacing and 1" inch margin on all the sides. (Authors can refer APA format for paper submission)

The Papers must be submitted in electronic format not more than 3000 words @ jimspapersubmission@gmail.com.

All accepted papers will be published in peer reviewed UGC indexed Journal with Impact factor.

Registration Fees:

The registration fees will be Rs.500 per person for all (authors, co-author, students, academician, Research scholar, Industry person etc).

Payment:

Registration fees should be paid through Demand draft/cash.

DD should be drawn in favor of "Jayawant Institute of Management Studies" payable at Pune.

Best Paper Award:

Papers submitted and presented will be evaluated by the Jury and the best paper will be awarded and the same will be announced on the last day of the seminar.

JSPM'S

Jayawant Institute of Management Studies, Tathawade, Pune-33

Schedule

Day 1: 6 th February, 2018 (Tuesday)		
Timing	Particulars	
01:00 to 02.00 PM	Lunch	
02.00 to 03.00 PM	Inauguration	
03.00 to 03.15 PM	Snacks & Tea	
03.15 to 04.30 PM	Session I	
Day 2: 7 th February, 2018 (Wednesday)		
09:00 AM to 10:00 AM	Session II	
10:00 to 11:30 AM	Session III	
11:30 to 12:15 PM	Valedictory	
12:15 to 12:30 PM	Certificate Distribution	
12:30 to 12:35 PM	Vote of Thanks	
Lunch		



JSPM'S Jayawant Institute of Management Studies, Tathawade, Pune-033

Guest Speakers

- Mr. Atul Bengeri Regional Head – Strategic Projects, Smart Cities. Dell-EMC
- Dr. kuiljeit uppal CEO-Krea Enterprises
- Dr. (Mrs). Surabhi Jain Professor – PUMBA
- Dr. Hemant Katole Faculty- PUMBA
- Dr.Shajid Alvi
 Director DIMR
- Dr. Atish Chintamani PUMBA
- Dr. S. S. Shimpi Professor-DIMR
- Dr. Anuja Johri HOD- PCCOE
- Mr. Anuj Bajaj CEO- Pure Technology
- Mr. Devendra Mali CMD-Hazzel outlook
- Mr. Vipul Rathod
 Director-Acconlink solutions Pvt. Ltd



Day 1: Inauguration



Inauguration Ceremony



Anchoring Team



Lamp lighting by dignitaries





Dr. P. P. Vitkar felicitaing Mr. Atul Bengeri



Dr. R. Joshi felicitating Dr. kuiljeit Uppal





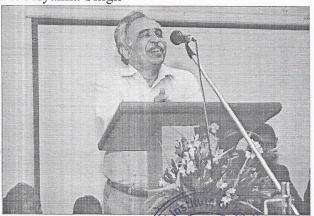
Dr. P. P. Vitkar felicitaing Mr. Vipul Rathod





Welcome speech by Dr. Priyanka Singh





Tathawade

Dr. P.P. Vitkar and Dr. R. S. Joshi Addressing the audientce



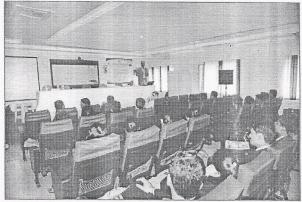


Dr. Kuljit Uppal Adressing the participants





Interactive session by Mr. Atul Bengiri





Audience



Registration Desk



Day 2: Felicitation of guests for various sessions





Dr. Priyanka Singh Falicitating Dr. Hemant Katole & Dr. Atish Chintamani



Dr. Anuja Johri, HOD, PCCOE



Dr.Shajid Alvi, Director, DIMR



Dr. S. S. Shimpi, Professor, DIMR



Mr. Anuj Bajaj, CEO Pure Technology



Mr. Devendra Mali, CMD-Hazzel outlook



Participants





The first eddition of UGC listed, peer-reviewed and referred journal GENIUS was released.



The GENIUS Journal Released by Guests

Prof. Harini Rajan Assistant Professor, MBA Prof. Lina Deshmukh Assistant Professor, MCA

Prof. Shweta Padale

HOD, MCA

Dr. Bipin Bankar

HOD, MBA

Dr. Priyanka Singh

Director





A Report On

"One Day Workshop on Communication Enhancement and Emotional Intelligence in association with Manuscript Communications"

By Mr. Manohar Nair

Held on 15th January 2018

JSPM's Jayawant Institute of Management Studies,
Tathawade

A Report on the session conducted on "Personality Development"

Date & Day: 15/01/2018 & Monday Event Name: Personality Development Session

Venue: E-Building Seminar Hall Guest Speaker: Mr. Manohar Nair

Event Coordinators: Prof. Aakash Sane

Students Participated: Students of MBA & MCA from JIMS

No. of Participants: 57

Objective of event:

The Basic objective behind this session was to educate and equip students with various professional skills through practical examples and activities.

Short description:

A session on "Personality Development" has been delivered effectively by Mr. Manohar Nair for all MBA & MCA I students of JIMS on 15/01/2018. The session started by 11:00 AM. Coming with vast experience as a trainer Mr. Manohar Nair delivered a vibrant lecture focusing on the need of Professional Skills in today's competitive Business Scenario. The deliverables were discussed through various student engagement activities and Students also actively participated in the session.

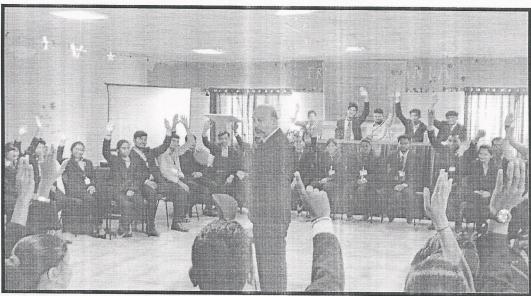
Outcome of the event:

The students were exposed to the urgency of having professional skills as a prerequisite of entering the corporate world. They learnt the following key skills through the deliverables discussed in the session.

- Self-awareness: Enquiring into own competence and evaluating own capabilities and personal effectiveness
- > Setting clear Goals: Setting up clear goals and working towards its accomplishment.
- > Learnt the importance of following the process in every activity they do.

Photos: Some of the Memorable Clips of the session





Prof. Shweta Padale HOD (MCA)

Prof. Bipin Bankar HOD (MBA) Dr. Priyanka Singh Director-JIMS

manuScrypt[™] communications

Manohar Nair - Profile:

Manohar has worked with a diverse clientele throughout his career – including companies from the white goods, to consumer durables, to concept marketing, to IT / ITES, and from

core engineering industry to hospitality.

His expertise extends over 27 years of designing and delivering challenging initiatives across multiple sectors. Extensive experience in collaborating with organizations at operational and

executive levels enables him to nurture relationships with participants and clients.

Over 16200 employees from over 63 companies along with 30000 Students and 900 teaching faculty have benefitted from his fun filled, interactive, interventions in learning & development.

He continues to be a student of psychology and has certifications of neuro linguistic programming, transactional analysis, and counseling to his credit. Presently, he is researching and working on project management. He is also a certified networker from Asentiv® USA.

Few Programs:

Sales, Emotional intelligence, Leadership, Team building, Presentation skills, Employee branding, Problem solving with decision making, Giving and receiving feedback, Creativity & Innovation, Result orientation with execution excellence, Customer delight, Interview Skills,

Flagship Programs:

Customer Reach Out Project, E5- The Emotional Intelligence Project, Dealer Entrepreneur Empowerment Program, Sales Empathy Enablement Project.

Collaborative Coaching



Few Companies:

Axa Business Services, Bajaj Finance, Cognizant Technology, Cummins Ltd., Escorts Ltd., Godrej & Boyce, ICICI Bank, Mahindra & Mahindra Ltd, Steelcase, Vodafone, Zensar Technologies.

Customer Speak:

The ability to build instant connect with his audience is a key USP Manohar has. Not many people have it and I really admire the way Manohar applies this to get the message delivered crisply and clearly. The passion he carries to work/task assigned is unprecedented. Best wishes!

Parvez Siddiqui – Head Enterprise Sales – Vodafone

He is excellent in the assignments provided. We found great results amongst all those who went through his training. A great trainer & excellent personality

Mayur Bumb - CFO - EPC Industrie Ltd

Associations:

Member - MCCIA, Pune

Member – IGCC, Pune

Member - BNI, Pune



Collaborative Coaching

 $\underline{\textbf{R}}$ egd. $\underline{\textbf{O}}$ ff: D-706, Madhuban, Vishrantwadi, Pune 411015: $\underline{\textbf{E}}$: achieve@manuscrypt.com





JSPM's

Jayawant Institute of Management Studies Tathawade, Pune-33

A Report On

Event: "One Day Workshop – Soft Skills and Interview Techniques in Association with Ask Corporate"

Held on Date: 11-Jan-2018

Submitted by

Prof. Kamlesh Meshram



Advisors: Dr. Priyanka Singh

Event Coordinator: Prof. Kamlesh Meshram (MCA)

Venue: JIMS 'E' Building, Seminar Hall

Audience: MBA and MCA Students

Guest Speaker: Mr. Azhar Wadikar, Senior Programmer, Capgemini, UK

Objective:

• To give the tactics related to personality development and interview techniques to the students.

To give the insight of various soft skills required in industry.

Outcome: Understand tactics related to personality development, interview techniques, group discussion, etc.

Summary Report of Soft Skills and Interview Techniques:

- To establish Industry Institute Interaction and motivate students Jayawant Institute of Management Studies, Pune have organized a One Day Workshop on Soft Skills and Interview Techniques on 11 Jan 201A. Having good soft skills are very essential part for every students who is pursuing professional courses like MBA or MCA.
- Mr. Azhar Wadikar working in UK for Capgemini as senior programmer has conducted the session on different soft skills and interview techniques. To attend the same total 112 students from MBA and MCA were participated.

Following sessions has been conducted:

- 1. Motivating session
- 2. Interview (Enactment)
- 3. Technical Quiz
- 4. Session on communication skill
- 5. Group Discussion
- 6. Aptitude Test

Schedule of the Event:

Date: Thursday 11-Jan-2018

Time: 10.15 am To 10:30 am - Introduction and felicitation of the guest

11:30 am to 12:00 pm - Motivation session for students

12:00 pm to 12:25 pm – Interview (Enactment)

12:30 pm to 1:15 pm - Technical Quiz



1:15 pm to 2:00 pm – Lunch break

2:00 pm to 2:30 – Communication skill

2:30 pm to 2: 40 – Group Discussion

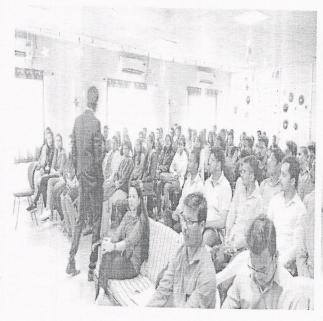
2:40 pm to 3:15 pm – Aptitude Test

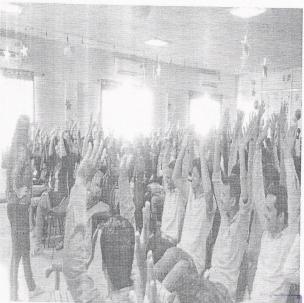
3:15 pm to 3:30 pm – Vote of Thanks

During Workshop Photographs:

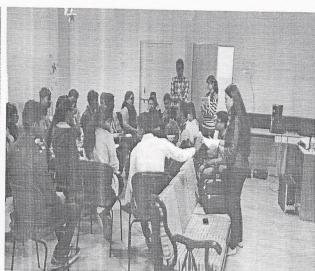












Prof. Kamlesh Meshram
Event Coordinators

Dr. Priyanka Singh Director



JSPM's Jayawant Institute of Management Studies Tathawade, Pune-33

Notice

08/01/2018

All the MCA and MBA students are hereby informed that we are going to organize one day Workshop on 11/01/2018. The Workshop will be conducted on the topic "Soft Skills and Interview Techniques". We are expecting Mr. Azhar Wadikar, Senior Programmer from Capgemini, United Kingdom (UK) as an expert.

Workshop Topic: Soft Skills and Interview Techniques

Date: 11/01/2018

Time: 10:30 am To 03:30 pm

Venue: Third Floor Seminar Hall

Prof. Kamlesh A. Meshram

Asst. Prof. & Event Coordinator

Dr. Priyanka Singh
Director

Workshop of Soft Skills By ASK Corporates

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Workshop of Soft Skills By ASK Corporates

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Workshop of Soft Skills By ASK Corporates

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Workshop of Soft Skills By ASK Corporates

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Workshop of Soft Skills By ASK Corporates

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Workshop of Soft Skills By ASK Corporates

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JSPM's MANAGEMEN



(Approved by A.I.C.T.E, New Delhi, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule University of Pune)

S. No. 82/2, Pune-Mumbai By Pass Highway, Tathawade, Pune 411 033.

Prof. Dr. T. J. Sawant B.E., (Elec) PGDM, Ph.D Founder - Secretery

Ph .: 8237076937/38 Tele-fax: 020-22933424

www.jspmjims.edu.in Email: jims@jspm.edu.in

Dr. Priyanka A. Singh

B. Sc. (Hons), MBA, Ph. D. Director

Ref: - JSPM/JIMS/MBA/MCA/2017-2018/ 34

Date: 06/11/2017

To,

Dr. Biplab K. Sarkar,

Dear Sir.

On behalf of JSPM group of Institutes, I am very pleased to have the honor of inviting you to our Institute for One day seminar on "Intellectual Property Rights Procedures and Policies".

Jayawant Shikshan Prasarak Mandal (JSPM) was established in 1998 with the objective of creating centers of excellence for education in the field of Engineering, Medical, Pharmacy, Management, computers etc. This is by the vision of Prof. T. J. Sawant. Prof. Sawant is strongly convinced that establishment of excellent technical institutions is the solution to the problem of development of technoeconomic society. Driven by a mission of providing an excellent quality education JSPM's society has left no stone unturned in setting up Educational Institutes in Pune. At present there are four Campuses.

- 1. Tathawade
- 2. Hadapsar
- 3. Wagholi
- 4. Bavdhan (Kd.)
- 5. Narhe

As per our previous conversation, we have arranged the session on 16/11/2017 at 10.30 a.m. We are expecting an audience of approximately 60 students and faculties from the MBA and MCA Department.

Please let us know if you will need any audio-visual equipment.

I look forward to meeting you in institute.

Best wishes.

Sincerely yours,

Director, JIM JSPM Group

Tel: (020) 64731455

JSPM's Jayawant Institute of Management Studies Tathawade, Pune-33

Notice

11/11/2017

All the Faculties and Students of MBA and MCA are hereby informed that we are going to organize one day seminar entitled "Intellectual Property Rights Procedures and Policies" on 16 November 2017.

Objective of the Session:

- Importance and scope of IPR in Academic Researches.
- Types of innovations patentable & amp; how to test your patentability of your innovations.
- Procedure of patent writing, patent filing and the process of granting patent. Session Topic:
 "Intellectual Property Rights Procedures and Policies"

Date: 16th Nov 2017

Venue: E Building -Syndicate Room

Timings: 10.30 am to 12.30 pm

Resources Person: Dr. Biplab Kr. Sarkar

Participant: Faculty and students of MBA & MCA from JIMS.

Coordinated By:

Dr. Rasika Patil (MBA)

Prof. Swati Patil (MCA)

Tathawade Pune - 33.

Dr. Priyanka Singh

Director



JSPM's Jayawant Institute of Management Studies, Tathawade, Pune-33

A

Report

On

"Intellectual Property Rights Procedures and Policies"

Held on

Date: 16th Nov. 2017

Coordinated By:

Dr. Rasika Patil (MBA)

Prof. Swati Patil (MCA)



Objective of Session

- Importance and scope of IPR in Academic Researches.
- Types of innovations patentable & how to test your patentability of your innovations.
- Procedure of patent writing, patent filing and the process of granting patent.

About Session:

The program started with the Welcome Address by Prof. Manesh Palav. of JIMS Dr. Bipin Bankar HOD MBA welcomed the resource persons Dr. Biplab Kr. Sarkar and thanked them for accepting invitation from JIMS.

Intellectual Property Rights (IPR) plays a vital role in enhancing the socio-economic prosperity of the country. Creativity and innovation are new drivers of the world economy. With the increasing relevance of Intellectual Property (IP) in this era of globalization, it is important to recognize the role which IP systems play in the growth of the Nation.

The seminar was covered various aspects of IPR like Patents, Copyrights, Trademarks, etc. The technical sessions will be led by Dr. Biplab Kr. Sarkar having thorough knowledge in the subject who has been practicing in the field for many years.

Date : 16th Nov 2017.

Venue : E Building –Syndicate Room

Timings : 10.30 am to 12.30 pm

Resources Person : Dr. Biplab Kr. Sarkar

Participant : Faculty and students of MBA & MCA from JIMS.

Sessions Highlights

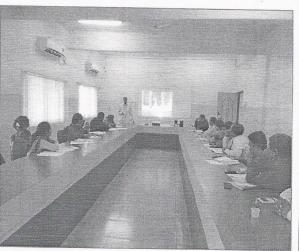
- 1. Intellectual Property Rights in academic research.
- 2. The process of granting patent.
- 3. Drafting of patent and filing procedure.
- 4. Commercial aspect of the patent.
- 5. Create awareness on the significance of IPR to the people from various sectors in the Country.

The FDP was concluded with the vote of thanks by Prof. Manesh Palav

IPR Session's Photographs



Facilitation of Guest



Participants

Prof Swati Patil

Coordinator

Dr. Bipin Bankar

Prof Shweta Padale

Dr. Priyanka

HOD MBA

HOD MCA

Director, JIMS









Approved by A.I.C.T.E, New Delhi, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule University of Pune)

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Dr. Priyanka A. Singh B. Sc. (Hons), MBA, Ph. D.

Director

Prof. Dr. T. J. Sawant B.E., (Elec) PGDM, Ph.D Founder - Secretery

www.jspmjims.edu.in Email: jims@jspm.edu.in

Ref: - JSPM/JIMS/MBA/MCA/2017-2018/ 8-2

Date: 06/11/2017

To,

Ms. Archana Joshi,

Assistant Manager, IP Facilitation Center at Venture Center

Dear Sir,

On behalf of JSPM group of Institutes, I am very pleased to have the honor of inviting you to our Institute for One day seminar on "Awareness Program on Intellectual Property Rights".

Jayawant Shikshan Prasarak Mandal (JSPM) was established in 1998 with the objective of creating centers of excellence for education in the field of Engineering, Medical, Pharmacy, Management, computers etc. This is by the vision of Prof. T. J. Sawant. Prof. Sawant is strongly convinced that establishment of excellent technical institutions is the solution to the problem of development of technoeconomic society. Driven by a mission of providing an excellent quality education JSPM's society has left no stone unturned in setting up Educational Institutes in Pune. At present there are four Campuses.

- 1. Tathawade
- 2. Hadapsar
- 3. Wagholi
- 4. Bavdhan (Kd.)
- 5. Narhe

As per our previous conversation, we have arranged the session on 15/11/2017 at 10.30 a.m.. We are expecting an audience of approximately 70 students and faculties from the MBA and MCA Department.

Please let us know if you will need any audio-visual equipment.

I look forward to meeting you in institute.

Best wishes.

Sincerely yours,

Dr. Priyanka singh,

Director, JIMS JSPM Group

Tel: (020) 64731455





JSPM's OF MANAGEMENT



(Approved by A.I.C.T.E, New Delhi, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule University of Pune)

S. No. 82/2, Pune-Mumbai By Pass Highway, Tathawade, Pune 411 033.

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Dr. Priyanka A. Singh

B. Sc. (Hons), MBA, Ph. D. Director

Ref: - JSPM/JIMS/MBA/MCA/2017-2018/ 8 3

Date: 06/11/2017

To,

Mr. Ashutosh Prachand,

IP Analyst, IP Facilitation Center at Venture Center

Dear Sir,

On behalf of JSPM group of Institutes, I am very pleased to have the honor of inviting you to our Institute for One day seminar on "Awareness Program on Intellectual Property Rights".

Jayawant Shikshan Prasarak Mandal (JSPM) was established in 1998 with the objective of creating centers of excellence for education in the field of Engineering, Medical, Pharmacy, Management, computers etc. This is by the vision of Prof. T. J. Sawant. Prof. Sawant is strongly convinced that establishment of excellent technical institutions is the solution to the problem of development of technoeconomic society. Driven by a mission of providing an excellent quality education JSPM's society has left no stone unturned in setting up Educational Institutes in Pune. At present there are four Campuses.

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Please let us know if you will need any audio-visual equipment.

I look forward to meeting you in institute.

Best wishes.

Sincerely yours,

Director, JIMS JSPM Group Tel: (020) 64731455 institute of Tathawade Pune - 33

JSPM's Jayawant Institute of Management Studies Tathawade, Pune-33

Notice

11/11/2017

All the Faculties and Students of MBA and MCA are hereby informed that we are going to organize one day seminar entitled "Awareness Program on Intellectual Property Rights" on 15 November 2017.

To impart greater awareness about the issue of Intellectual Property Right (IPR), this has gained a special importance for all the domains of socio-economic development.

Session Topic: Awareness Program on Intellectual Property Rights

Date: 15/11/2017

Time: 10:30 am To 12:30 pm

Resources Person: Mr. Ashutosh Prachand & Ms. Ashwini Joshi

Coordinated By:

Dr. Rasika Patil (MBA)

Prof. Swati Patil (MCA)

Dr. Priyanka Si

Director



JSPM's Jayawant Institute of Management Studies, Tathawade, Pune-33

A

Report

On

"Awareness Program on Intellectual Property Rights"

Held on

Date: 15th Nov. 2017

Coordinated By:

Dr. Rasika Patil (MBA)

Prof. Swati Patil (MCA)



Objective of Session

The Basic Objective Behind this Session was to create the Awareness of Intellectual property right among the MBA & MCA Students and encourage the student.

To impart greater awareness about the issue of Intellectual Property Right (IPR), which has gained a special importance for all the domains of socio-economic development.

About Session

A one day seminar titled "Awareness of Intellectual property right "organized by Jayawantn Institute of management studies" . The program started with the Welcome Address by Prof. Akash Shane.

An intellectual property right refers to the general term for the assignment of property rights through patents, copyrights and trademarks. These property rights allow the holder to exercise a monopoly on the use of the item for a specified period.

Date

: 15th Nov 2017.

Venue

: E Building -Seminar Hall

Timings

: 10.30 am to 12.30 pm

Resources Person

: Mr. Ashutosh Prachand & Ms Ashwini Joshi

Participant

: Faculty and students of MBA & MCA from JIMS.

Resources Person Cover:

Resources Person gave excellent presentation on the topic "Intellectual property rights." The Intellectual property rights are type of property that results from creation of the human mind, the intellect. Intellectual property management starts with the germ of an idea. IP by itself neither helps nor hinders development necessarily. It is how laws, policies and practices are designed and used in different countries that determine whether IP is effective for development purposes.

Speaker's were enforced on IP Rights mentioned on the various Indian laws available where one can take help in case of infringement of his or her IP Rights.

Sessions Highlights

- 1. Intellectual Property Rights and its protection through patents.
- 2. Basic understanding of the IPR
- 3. Overview of Indian Patent Act
- 4. Patentability criteria.

The FDP was concluded with the vote of thanks by Prof. Akash Sane .







Participants



Marin Jadele

Dr. Rasika Patil

Dr. Bipin Bankar

Prof Shweta Padale

Dr. Priyanka Singh

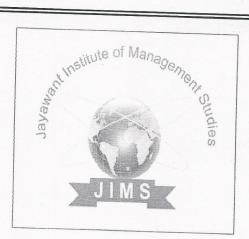
Prof Swati Patil

Coordinator

HOD MBA

HOD MCA

Director JIMS



A

Report

Of

One Day Workshop

On

"Digital Marketing and Media Essentials"

Held on

28th July 2017

At

JSPM's Jayawant Institute of Management Studies,
Tathawade

JSPM's Jayawant Institute of Management Studies, Tathawade, Pune-33

Date: 28th July 2017

Report on "Digital Marketing"

Activity Details:

Activity Name: "Digital Marketing"

• Activity Date: 28th July 2017 at 10:30 am to 3:30 pm

• Resource Person: Mr. Sachin Patale, Founder Director of HR Remedies, Pune

• Target Audience: MBA,MCA students and Faculty Members

• Cell: Student Development Cell

• Coordinator: Dr. Sachin Ambekar

Objectives:

- The objectives of this session were to create awareness about Digital Marketing and also to understand how Digital Marketing plays an important role in attracting, satisfying, retaining and expand your business.
- To know different Career Opportunities in the field of Digital Marketing.

Brief Report:

Industry Institute Interaction Cell organized a training session on "**Digital Marketing**" on 28th July 2017 at 10:30 am to 3:30 pm for all the MBA & MCA Students. Mr. Sachin Patale (Founder Director of H.R. Remedies) addressed the students.

He first explained the concept of Digital Marketing and then went on to elaborate the various concepts of it. He covered various topics and encouraged the students to take up Digital Marketing as a Lucrative Career option.



Following topics were also covered:

- Benefits of Digital Marketing
- Key components of Digital Marketing
- Scope of Digital Marketing
- Career opportunities in Digital Marketing

In all 51 students from MBA & MCA and 16 Faculty Members participated in the session.

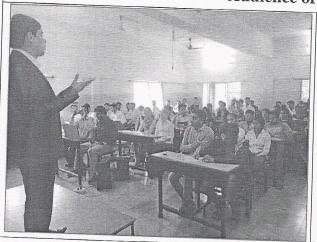
Photos

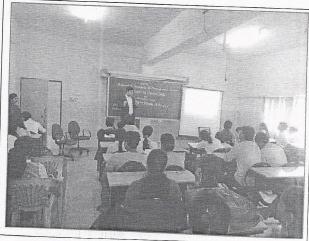
Mr. Sachin Patale, Resource Person of the Session





Audience of the Session

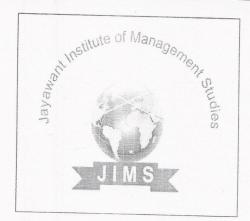




Prof. Shweta Padale HOD (MCA)

Prof. Bipin Bankar Tathawada HOD (MBA) Pune - 33.

Tathawad Dr. Priyanka Singh Pune - 33. Director-JIMS



JSPM's Jayawant Institute of Management Studies Tathawade, Pune-33

A

Report

Of

Three Days Workshop

On

"Website Development using Latest Tools and Technologies"

Held on Date: 12-Jan-2017 to 14-Jan-2017

Submitted by

Prof. Kamlesh Meshram

Advisors: Dr. Priyanka Singh

Event Coordinator: Prof. Kamlesh Meshram (MCA)

Venue: JIMS 'E' Building, Lab room

Audience: MCA Students

Guest Speaker: Mr. Swami Panjala, CEO, Elite Software Pvt. Ltd.

Objective: To get the knowledge of various technologies and opportunities in website

development technologies.

Outcome: Student will able to develop their own website and able to host those Web Apps in to a practical (Real Life) environment.

Summary Report of Website Development Workshop:

To establish Industry Institute Interaction and motivate students in project management activities, the Jayawant Institute of Management Studies, Pune have organized a small session on website Development workshop. The workshop was divided into 3 parts. First part was HTML and CSS, second was Bootstrap and last was editing template and deploying website. for each day each part of workshop was completed. The workshop was more of practical approach. Along with swami sir students were developing website on their PCs. Each day after the session student were told to make website in respect of technology they learned that day as a assignment.

Day 1: First day was totally focused on HTML5 and CSS3. Prior to directly jumping on a website development a basic introduction of websites was given, basic terminology of web-technology like what is server, what is website, why website, how to deploy and host a website etc. was taken. Students were taught how to make a website structure using HTML and how to style it with CSS. It was based on pure HTML and CSS only no other framework was used. This helped student to understand the structure of a website and develop a website on their own.

Day 2: Second day's session was on how to use Bootstrap. Now with good grasp on making websites with HTML and CSS, students were taught how to make website responsive with Bootstrap so that website can be accessible on both computers and on mobile phones. In this session a dummy website for JIMS was created by swami sir as well as by all students. After the session a assignment was given to student to make any one website. Students were totally allowed to make choice whether they want to make a copy of existing website or create a new one.

Day 3: Last day of workshop was consisted of template editing and deploying website. Students came to know what is a template how to download them and how to edit them. After teaching template editing swami sir taught them how to host a website. Students were taught how to buy a domain. Each student is given a sub-domain. By using id and password students can login to ftp server and upload a website to a server so that it can be accessible throughout the world.

Schedule of the Event:

Date: Thursday 12-Jan-2017

Time: 10:00 am To 1:00 pm - Introduction to web-tech and built a website with HTML

1:00 pm to 2:00 pm – Lunch

2:00 pm to 5:00 pm - style website with CSS and a assignment was given

Date: Friday 13-Jan-2017

Time: 10:00 am To 1:00 pm - Built website using Bootstrap

1:00 pm to 2:00 pm - Lunch

2:00 pm to 5:00 pm – students made replica of JIMS website using Bootstrap

Date: Saturday 14-Jan-2017

Time: 10:00 am To 1:00 pm – Downloaded Template and edit it

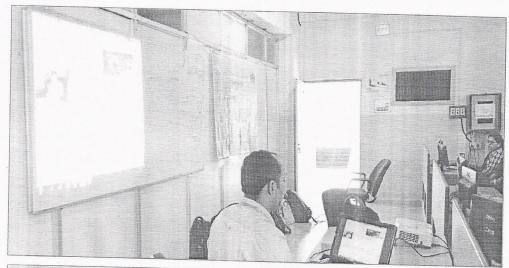
1:00 pm to 2:00 pm - Lunch

 $2:00\ pm$ to $4:00\ pm$ – username and password of ftp is given to students

4:00 pm to 5:00 pm - final words from Mr. Swami Panjala regarding what to do next



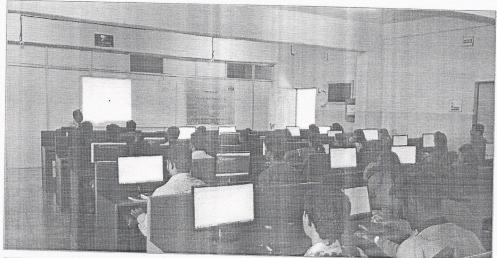
Workshop Photographs







L





Prof. Shweta Padale HOD (MCA)

Prof. Bipin Bankar HOD (MBA) Dr. Priyanka Singh Director-JIMS



JSPM's Jayawant Institute of Management Studies, Tathawade, Pune-33

A

Report

On

"Innovations in HR Payroll System - A Case Study of Mahindra CIE"

Held on

Date: 31st August 2015

Coordinated By:

Prof. Sarika Khandekar



Date: 31st August 2015

Time: 9:30 am to 03:30 pm

Venue: JIMS Seminar Hall

Topic: Innovations in HR Payroll System - A Case Study of Mahindra and Mahindra.

Lecture organized By: Dr. Sachin Ambekar - Training & Placement Officer

Name of the Industry Expert: Mr. Sunilkumar Shinde

Profile of Guest Speaker: 20 plus years of work experience in the field of HR & Admin.

Designation: Head HR & Admin

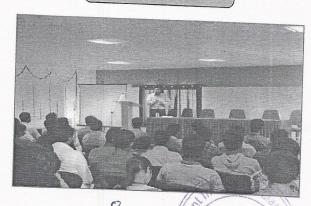
Name of the Organization: Mahindra CIE Ltd, Chakan

Lecture Audience: MBA 1^{st} & 2^{nd} Year Students from JIMS & RSCOE

Lecture details:

One day Workshop was organized for the students of MBA on "Innovations in HR Payroll System - A Case Study of Mahindra and Mahindra". Mr. Sunilkumar Shinde was addressed innovations in HR Payroll System also taken up a Case Study of Mahindra CIE. He also discussed general duties and responsibilities of HR Department. He also stated about the practices on how to develop as a good HR Person and the challenges that are faced by HR Department on solving those problems.

Workshop Photo



Prof. Shweta Padale

HOD (MCA)

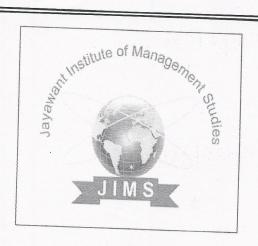
Prof. Maricesh Javkhedkar

HOD (MBA

Dr. Priyanka Singh

Director-JIMS





Report on One Day Workshop

on

"Insight into Sales Presentation - Prerequisites of Sales Call"

Day & Date: Friday & 14th August 2015

Event Name: "Insight into Sales Presentation - Prerequisites of Sales Call"

Venue: E-Building seminar Hall

Guest Speaker: Mr. Abhishek Yadav

In Association with and Organised By: Elite Softwares Pvt. Ltd.

Event Coordinators: Dr. Sachin Ambekar

Students Participated: Students of MBA

Objective of event: The objective of this session was to teach students on how to make effective Sales call or deal with the customer.

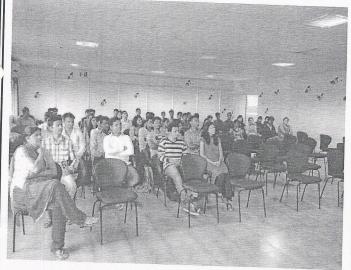
Short description:

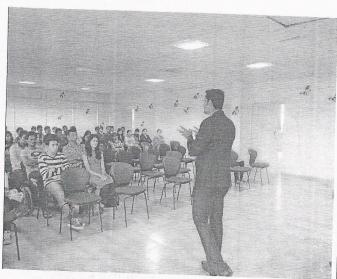
A Workshop on "How to make effective Sales Call?" was conducted by one of the prominent and experienced personality of the industry Mr. Abhishek Yadav on 14th August 2015. Mr. Yadav has 8 plus years of work experience in the field of marketing. The session started at 10 am and continued till 4 pm. Mr. Yadav delivered a very dynamic session and discussed his experiences with the students. He gave tips to the students regarding making an effective and

long lasting sales call. He also discussed about new and modern methods that are widely used for making sales. He explained about -Tell Calling, follow up, taking appointment, how to approach a customer.

He took mock session for making cold calls.

Workshop Photos



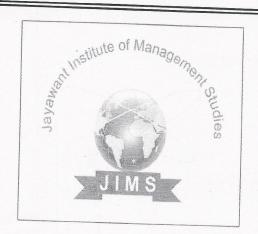


Prof. Shweta Padale HOD (MCA)

Prof. Bipin Bankartute o, HOD (MBA)

> Tathawade Pune - 33.

Dr. Priya Director-JIMS



Α

Report

Of

One Day Workshop

On

"A Study on MIS Operations and Strategies using IT Infrastructure"

Day & Date: 19th Oct 2015, Monday

Time - 8:45 am to 3:30 pm

Venue: Seminar Hall

Workshop Coordinator: Dr. Sachin Ambekar-Training & Placement officer

Workshop Schedule:

Inauguration: 9:00 am to 9:30 am

First Session: 9:30 am to 11:30 am - Mr. Shivshankar Bind

Second Session: 12:15 pm to 2:45 pm - Mr. Rahul Wargad

Closing Session: 2:45 pm to 3:30 pm - Q & A



Experts: Mr. Shivshankar Bind of Motilal Oswal Securities Ltd &

Mr. Rahul Wargad-Sr. Technical Analyst of BSNL Ltd (Head Operation for BSNL Ltd)

Lecture Audience: MBA 1st Year & Second Year Students from JIMS & RSCOE

Workshop Objective: To understand how to analyze, plan, and implement MIS Operations and strategies using IT Infrastructure.

Workshop Proceedings:

First session was conducted by Mr. Rahul Wargad, a Senior Technical Analyst of BSNL Ltd. to help student in gaining insight of MIS & Operation Terms. related to IT Infrastructure.

Second Session was conducted by Mr. Shivshankar Bind of Motilal Oswal Securities Ltd. on Analysis, Planning and Implementation using IT Infrastructure.

Before concluding his session he conducted Question & Answer sessions for Audience.

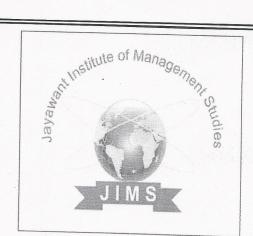
Prof. Shweta Padale HOD (MCA)

Prof. Bipin Bankar

Tathawade Pune - 33

HOD (MBA)

Director-



A

Report

Of

One Day Workshop

On

"Stress Management Practices"

Date: 15th Sept 2015

Time: 9:00 am to 4:00 pm

Venue: JIMS Seminar Hall & Blossom School Ground

Topic: Stress Management Practices

Workshop Coordinator: Dr. Sachin Ambekar-Training & Placement officer

Workshop Schedule:

Inauguration: 9:00 am to 9:30 am

First Session: 9:30 am to 12:00 pm - Dipti Panhalkar

Second Session: 12:45 pm to 3:45 pm - Dipti Panhalkar (Practical Session on Ground)

Closing Session: 3:45 pm to 4:00 pm - Q $\&~{\rm A}$



Profile of Expert: 6 plus years of work experience in the field of Corporate Training , & Training Management Students. Corporate Trainer from Hazel Outlook Pvt. Ltd

Event Association: Hazel Outlook Pvt. Ltd

Lecture Audience: MBA 1st & 2nd Year Students from JIMS & RSCOE

Lecture details:

Workshop was conducted by JIMS in association with Hazel Outlook Pvt. Ltd .Ms. Dipti Panhalkar who is a Corporate Trainer with 6 plus years of work experience in the field of Corporate Training & Training Management for Student. She was very elaborative in her explanation and addressed gathering about Stress & Causes of Stress. She also conducted session on Concentration & Meditation. She has conducted exercise on how to releasing stress and counseled students on how to overcome unwanted stress. She conducted few outdoor activities to boost up confidence of students. Overall she has conducted sessions on stress releasing, Meditation & on confidence building and management games.

Workshop Photos





Prof. Shweta Padale

HOD (MCA)

Prof. Mangesh Javkhedkar

HOD (MBA)

Dr. Priyanda Singh

Director-JIMS



JSPM's Jayawant Institute of Management Studies, Tathawade, Pune-33

A Report Of One Day Workshop

On

"Stock Market and Technical Analysis in Association with Motilal Oswal Securities Ltd."

Held on

Date: 13th September 2015

Coordinated By:

Prof. Sarika Khandekar





Day & Date: 13th Oct 2015, Tuesday

Time 10:00 to 4:00

Venue: JIMS Seminar Hall

Lecture organized By: Dr. Sachin Ambekar-Training & Placement officer

Topic: Finance -Stock, SEBI, Capital Market

Industry Expert: Mr. Shivshankar Bind of Motilal Oswal Securities Ltd

Profile of Expert: Mr Shivshankar Bind is Business Partner for Motilal Oswal Securities Ltd

Designation: Business Partner

Lecture Audience: MBA 1st Year & Second Year Students from JIMS & RSCOE

Lecture Details:

This workshop was conducted for gaining knowledge about finance domain and opportunities in finance domain. Mr. Shivshankar Bind was the industry expert. Expert, Mr. Shivshankar Bind is a business partner at Motilal Oswal Securities Ltd. He conducted informative workshop on Stock, SEBI, and Capital Market. He showed some informative videos and PPT Presentation to the students. Eventually he conducted Question & Answer sessions for Audience.

Workshop Photos





Prof. Shweta Padale

HOD (MCA)

Prof. Mangesh Javkhedkar

HOD (MBA)

Dr. Priyanka Singh

Director-JIMS



A
Report
Of

One Day Workshop

On

"Developing Marketing Strategies for Planning and Growth"

Held on

Date: 07-Sept.-2015 to 07-Sept.-2015

Submitted by

Prof. Manesh Palav



Date: 7th Sept 2015

Time: 9:45 am to 3:30 pm

Venue: Workshop Room

Workshop Schedule:

09.00 - 09.30 Enrollment and Registration

09.30 – 09.45 Introductions and Objectives of the Workshop

09.45 – 11.15 Session 1 – Marketing Strategies

11.30 – 13.00 Session 2 – Marketing Alignment and Integration

13.00 - 13.40 Lunch

13.40 - 15.00 Session 3 - Case Study

15.00 - 15.45 Summary and Questions

Workshop Coordinated By: Dr. Sachin Ambekar-Training & Placement officer

Name of the Speaker: Mr. Vipul Rathod

Profile of Speaker: 15 plus years of work experience in the field of Marketing

Designation: Director

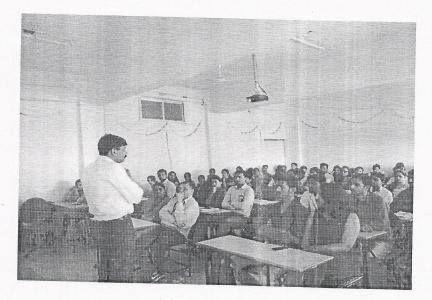
Name of the Organization: Acconlink Solutions P Ltd

Workshop Audience: MBA 1^{st} & 2^{nd} Year Students from JIMS.

Workshop details:

A Workshop was organized by JIMS in Collaboration with Acconlink Solutions Pvt. Ltd. for the students of MBA. Mr. Vipul Rathod was the speaker and he addressed gathering by discussing about role & responsibilities of the Marketing Department. He also highlighted the current trends in Marketing. He also stated on how to develop Marketing Strategies for different marketing scenarios. He stated different examples and case studies in marketing. The overall session was very educative and student gained lot of knowledge from the workshop.

Photos:



Prof. Shweta Padale

HOD (MCA)

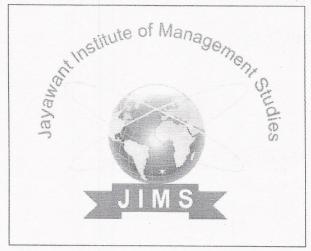
Prof. Mangesh Javkhedkar

HOD (MBA)

Dr. Prikarka Singh

Director-JIMS





A

Report

On

Workshop of Spring and Hibernate

Held on

23rd & 24th January 2015

At

Department of MCA

JSPM'S

Jayawant Institute of Management Studies,

Tathawade, Pune-33

JSPM'S Jayawant Institute of Management Studies,

Tathawade, Pune-33

Date: - 27-01-2015

Workshop on Spring - Hibernate

Advisors:

Dr. Priyanka Singh, Director, JSPM's JIMS

Industry Expert:

Mr. Sumit Deshpande, Sr. Soft. Dev., Intellect Design Arena

Event Coordinators:

Prof. Lina Deshmukh

Prof. Shweta Padale

Event Supporters:

Prof. Sanjay Dandele Mr. Nitin Tarange

Helper:

Mr. Balaji Jagtap

Subjects:

1. Hibernate

2. Spring



JSPM'S Jayawant Institute of Management Studies, Tathawade, Pune-33 Workshop on Spring and Hibernate

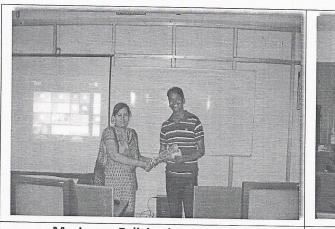
Date: - 27-01-2015

JSPM's, Jayawant Institute of Management Studies, Tathawade, Pune-33 organized a two days Workshop on 23th & 24th January 2015 under the guidance of Dr. Priyanka Singh, Director JIMS. The workshop was organized to provide hands on experience on Hibernate and Spring.

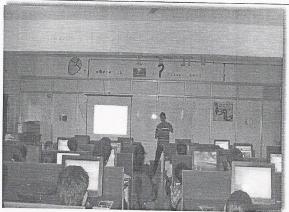
The corporate trainer from IT industry was come to deliver the sessions to all MCA $3^{\rm rd}$ year students.

Session was conducted by Mr. Sumit Deshpande, Software Developer. Expert had given details on what is hibernate, uses of hibernate, POJO model, hibernate support for spring framework, object relation mapping and states of hibernate. He also covered error handling in spring.

Photographs:



Ms. Leena Felicitating Mr. Sumit



Mr. Sumit on Spring



Audience



Mr. Sumit on Hibernate

Prof. Leena Deshmukh

Event Coordinator

Prof. Shweta Padale

HoD, MCA

Tathawade

Dr. Priyanka Singh

Director





A

Report

On

Seminar

Emerging Technologies

(Testing, Hadoop, Cloud Computing and Hibernate)

Held on

27th Sept 2014



At

Department of MCA JSPM'S

Jayawant Institute of Management Studies, Tathawade, Pune-33

JSPM'S Jayawant Institute of Management Studies,

Tathawade, Pune-33

Date: - 27-09-2014

Seminar on Emerging Technologies

Advisors:

Dr. Priyanka Singh, Director, JSPM's JIMS

Event Coordinators:

Prof. Lina Deshmukh

Prof. Shweta Padale

Event Supporters:

Prof. Sanjay Dandele

Mr. Nitin Tarange

Helper:

Mr. Balaji Jagtap

Mr. Ravi Surve

Mr. Vishal Barbote

Subjects:

1. Software Testing

2. Cloud Computing

3. Hadoop (Big Data)

4. Hibernate



JSPM'S Jayawant Institute of Management Studies, Tathawade, Pune-33 Seminar on Emerging Technologies

Date: - 27-09-2014

JSPM's, Jayawant Institute of Management Studies, Tathawade, Pune-33 organized a one day Seminar on 27th Sep 2014 under the guidance of **Dr. Priyanka Singh**, **Director JIMS.** The seminar was organized to provide awareness and scope about the emerging technologies in the current market.

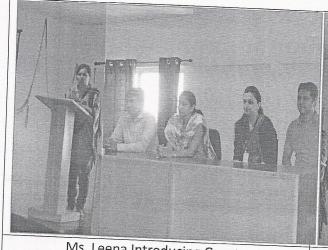
The corporate trainers from different IT industries were came to deliver the sessions to all MCA 3rd year students. Experts were conducted seminar on following subjects-

- 1. **Software Testing-** Session was conducted by Ms. Vipula Deshmukh, Software Tester. She had talk on necessity, goals, life cycle, levels, and methods of testing. She also covered the difference between verification and validation, manual and automated testing. She also quoted that if you are destructive in nature then be a Software Tester.
- 2. Cloud Computing- Session was conducted by Mr. Suraj Singh Thakur, Senior Technical Consultant for Cloud Computing at Amdocs. He had talk on need and advantages of cloud and different offerings on cloud like IAAS, PAAS and SAAS. He also conducted live session on how to create new database and tables on cloud.
- 3. **Hibernate-** Session was conducted by Mr. Vimal kumar, Corporate Trainer. He had talk on what is hibernate, uses of hibernate, POJO model, hibernate support for Spring and Struts framework, object relation mapping and states of hibernate.
- 4. **Hadoop** (**Big Data**)- Session was conducted by Mr. Hardeep Singh Saluja, Haddop Developer as well as Trainer. He had talk on difference between traditional and big data, solutions on big data, features and uses of hadoop.

Tathawade Pune - 33.

This seminar provided the emerging technologies knowledge to students which will be definitely useful for the students to improve their knowledge and skills.

Workshop Photographs



Ms. Leena Introducing Guests



Mr. Sanjay Felicitating Ms. Vipula



Mr. Sanjay Felicitating Mr. Suraj



Mr. Suraj on Cloud Cmputing



Audience



Mr. Suraj on Cloud Computing





Ms. Leena Felicitating Mr. Vimal



Mr. Vimal on Hibernate



Ms. Leena Felicitating Mr. Hardeep



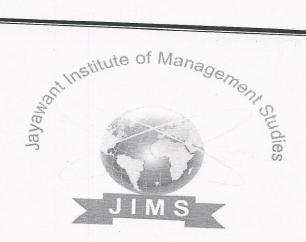
Mr. Hardeep on Hadoop

Leena Deshmukh Workshop Coordinator

Shweta Padale HoD, MCA Dr. Priyanka Singh Director







A

Report

On

A State Level Seminar On "LEVERAGING IT WITH GLOBAL BUSINESS

MANAGEMENT"

Held on

29th & 30th August 2013



Prepared By, Prof. Kamlesh A. Meshram

Submitted By,
Prof. Sanjay Solanki
Prof. Leena Deshmukh

A Report on a State Level Seminar on "LEVERAGING IT WITH GLOBAL BUSINESS MANAGEMENT"

Day and Date

: Tuesday & Wednesday 29th & 30th August 2013

Venue

: JSPM Auditorium & JIMS, Tathawade

Event Coordinators: Prof. Sanjay Solanki & Prof Leena Deshmukh

Participants

: MCA 1^{st} & 2^{nd} Year students, Faculty of MCA as well as

some of the interested students & faculties of MBA.

Glimpse of the Seminar:

Advances in information technology (IT) and the globalization of business are both realities and opportunities of the twenty-first century. With the advent of technological changes and e-commerce over the course of the last decades, the role of information technology in business-to business markets has became crucial around the world, with the important consequences for business, government, and the labor market. To make our student aware of all these changes we at JIMS organized this 2 days seminar.

Inauguration:

The session was inaugurated by the auspicious hands of Dr. Sanjay Kaptan (Head of Commerce Dept at University of Pune), Mr. Shree Deshpande (CEO, Radient Mind), Dr. M. M. Puri (Director, PG program, JSPM), Prof. S.L. Bhilare (Exec. Director, JSPM) and Dr. Priyanka Singh (Director, JIMS)

The seminar was inaugurated by the chief guests and guests of honor the institute director Dr. Priyanka Singh gave a welcome speech. The resource persons for the event were the eminent and expert personalities in their fields.

Then Dr. Kaptan gave a speech, in which he has focused to understand about creative leadership & creative followers. (gave some examples as---- competition between Japan & America) To become leader one should have clear vision, innovative ideas, and he must be proactive. There are 6-7 elements to become a good leader; almost all elements were discussed by Dr. Kaptan Sir.

<u>Session1:</u> Mr. Shree Deshpande, (CEO, Radient Technologies)

Mr. Deshpande gave the Short intro on latest technology & latest operating systems such as android, mango. Then he gave his presentation in which he cover the points like Why Globalization? History of globalization, why information technology?, Information technology evolution and a case study of DELL. In which he gave the brief idea about the history of DELL, Principles followed by the DELL as well as how they have adopted the changes in market.

<u>Session2:</u> Mr. Sanjay Joshi (MD, Xpointer)

Mr. Joshi guides our students about the business intelligence. He gave a short presentation on same. In which he gave brief history of BI, Evolution of BI, and Components of BI, What is Business Intelligence, BI Uses in Other Industries like

Retail – size optimization based upon customer needs, Banking – understanding who their customers are, Grocery – forecasting to predict demand for products, BI Examples, BI Focus Areas such as • Financial • Clinical • Access • Service • Regulatory/Compliance • Operations • Resource utilization • Marketing• Insurance/Claims

Session 3,4 & 5: Mr. Sandeep Rathod & Mr. Pawan Nimje (Synechron)

The session was conducted at lab of JIMS. They gave the brief 1. Introduction to Eclipse Indigo IDE, 2. Introduction of Android Application 2.0, 3. Application of Android Operating System, 4. Implementation of Android Application on Emulator, and 5. Deployment of Android Applications. The session was practically illustrated to students as Steps to Download Android SDK etc.

Valedictory Function: All the staff members of JIMS along with the Director were present for the valedictory session. Prof. Sanjay Solanki proposed the vote of thanks to everybody involved in seminar.

The event was big success as result of suggestions and support of management, teaching and nonteaching staff.

Prof. Sanjay Solanki

Prof. Leena Deshmukh

Coordinators

Dr. Priyanka Singh

Director

JIMS

MEMORIES OF THE SEMINAR

Inauguration



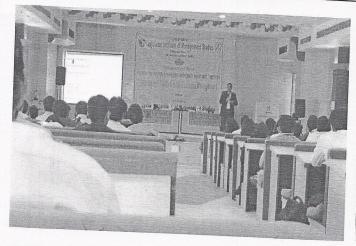






Tathawade

Felicitation of Dr. Sanjay Kaptan and Mr. Shri Deshpande







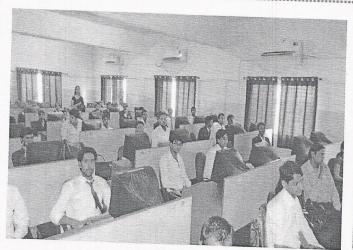


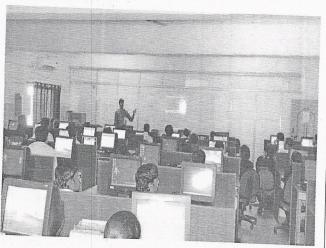
Felicitation of Prof. S. L. Bhilare and Mr. Sanjay Joshi





Felicitation of Mr. Sandeep Rathod and Mr. Pavan Nimje





Students at Android Session



20

Inter Office Communication

It is hereby informed to all the Faculty Members of MCA that a Workshop has been arranged on the topic "Emerging Trends in Information Technology Sector" on 17th August 2013. Mr. Swami Panjala – Founder & CEO (Elite Softwares) will conduct the workshop. All faculty members are requested to be present for the said workshop.

Venue: JIMS Computer Lab, 1st Floor

Time: 3.00 pm to 4.30 pm

Date: 17th August 2013

Prof. Sanjay Dandele

Coordinator

Date: 13 August 2013.

1) Prof. Sanjay Solanki

2) Prof. Shweta Padale

3) Prof. Leena Deshmukh

4) Prof. Kamlesh Meshram

5) Prof. Kumar Pawar,

Dr. Priyanka Singh

Director

6) Prof. Aditya Katkar

7) Prof. Sanjay Dandele

8) Prof. Swati Patil

9) Prof. Smita Singh Singh

JSPM's Jayawant Institute of Management Studies, Tathawade, Pune 411 033.

Report on Workshop on

"Emerging trends in Information Technology Sector"

Date: 17th August 2013

Venue: JIMS Building, Computer Lab, 1st Floor

Time: 3.00 pm to 4.30 pm

Speaker: Mr. Swami Panjala (Founder &CEO – Elite Softwares)

Brief Report:

In the recent years the Information Technology Sector has witnessed tremendous growth and it is poised to grow at an astounding pace. The coming years will also be a witness to fast, almost every day changing technological progress. The current year was a good one for technology and the Internet growth in India with many e-commerce companies doing a good business. People are turning to the Internet to buy everything, from diapers to books, houses and even groceries. Coming year, 2014, is going to be the year for new technical trends and some amazing gizmos that will easily surpass the previous ones in terms of quality and user-friendliness. Keeping this objective in mind we arranged a workshop for our MCA faculty members to keep themselves abreast of latest technological trends which are emerging fast in software company "Elite Softwares".

Mr. Swami outlines the contents of his talk and elaborated on the following:

1) Growth estimates of IT industry in India

He gave the tentative figures of market size of the entire IT and ITES sector and also estimated the rate at which it is expected to grow in coming years, especially for Indian IT Sector.

2) Latest trends in IT sector in India

Mr. Swami then gave a brief introduction about Online retailing, cloud computing and e-commerce are going to lead a rapid growth in the IT industry. He enumerated that Online shopping is gaining popularity with the emergence of internet retailing. He went on to predict that how mobile phones and tablets are going to fuel the growth of IT sector.

He also said that how cloud computing is becoming a buzz word in the IT industry in India and it will be playing a very important role in future IT growth.

Cloud computing in coming years would entail the unique collection of services, web destinations and connectivity that could become the home of computing and communication activities.

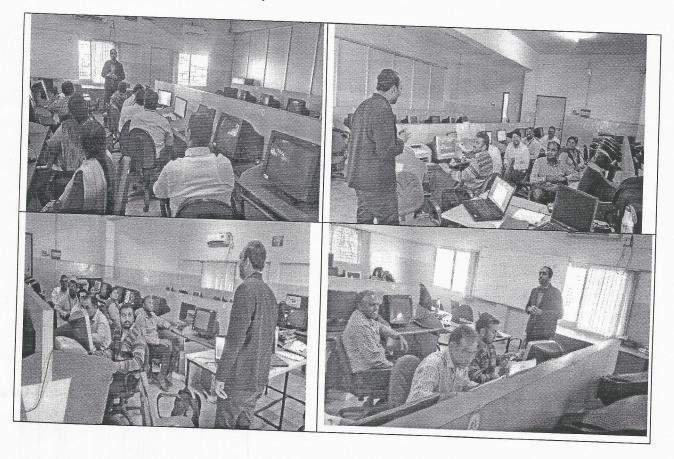
He then briefed about the basics of these technologies and encouraged the faculty members to embrace these new technologies in order to equip the students of JIMS with the latest developments in IT sector. This will help the students in becoming industry ready and for getting good jobs in the years to come.

The workshop concluded at around 4.30 pm with the objective, of remaining update with the latest trends in IT Sector, being achieved.

The vote of thanks was proposed by Prof. Sanjay Dandele.



Some photographs of the workshop



Faculty Members who attended the workshop:

- 1) Prof. Sanjay Solanki 2) Prof. Shweta Padale 3) Prof. Kumar Pawar 4) Prof. Leena Deshmukh
- 5) Prof. Kamlesh Meshram 6) Prof. Aditya Katkar 7) Prof Smita Slngh 8) Prof. Sanjay Dandele

Prof. Sanjay Dandele Co-ordinator

Dr. Priyanka Singh Director





JSPM's OF MANAGEMENT



(Approved by A.I.C.T.E, New Delhi, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule University of Pune)

S. No. 82/2, Pune-Mumbai By Pass Highway, Tathawade, Pune 411 033.

Prof. Dr. T. J. Sawant B.E., (Elec) PGDM,Ph.D Founder - Secretery

Ph .: 8237076937/38 Tele-fax : 020-22933424

Dr. Priyanka A. Singh B. Sc. (Hons), MBA, Ph. D.

Director

www.jspmjims.edu.in Email: jims@jspm.edu.in

Date: 09 August 2013.

To, Mr. Swami Panjala Founder & CEO, Elite Softwares, Pune.

Sub.: Invitation as a Resource Person for workshop on "Emerging Trends in Information Technology Sector".

Dear Sir,

As per our telecom, we cordially invite you as a Resource Person for conducting a workshop for our Faculty Members of MCA Stream on 17th August 2013. The details of the workshop are as

Date of the workshop : 17th August 213

Time

: 3.0 pm to 4.30 pm

Venue

: 1st Floor Computer Lab

JSPM's Jayawant Institute of Management Studies,

"E" Building.

We will be honored if you can accept our invitation and address our Faculty Members.

Thanking You,

Warm Regards,

Director

institute of



JAYAWANT INSTITUTE OF MANAGEMENT STUDIES



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Dr. Priyanka A. Singh

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B. Sc. (Hons), MBA, Ph. D.

Director

Date: 19 August 2013.

To, Mr. Swami Panjala Founder & CEO, Elite Softwares, Pune.

Dear Sir,

On behalf of the JSPM Group and in particular Jayawant Institute of Management Studies I take this opportunity to express my gratitude for accepting our invitation and conducting a workshop for our Faculty members on "Emerging Trends in Information Technology Sector" in our Institute.

The workshop was a wonderful experience for our Faculty Members and was well appreciated by them. The inputs given by you were extremely useful in the context of fast changing technological changes.

We sincerely hope and are quite sure that our association will continue to be stronger and beneficial for both of us.

Thanking You,

With Warm Regards,

Dr. Priyanka Singh

Director

Tathawads Pune - 33.

Hach you Solite 20(41)